

# ELECTRIC VEHICLES 101



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**Dave Roberts, Drive Electric Vermont**

**Municipal Day Workshop**  
**October 28<sup>th</sup>, 2022**

# Session Overview

Why Electric Vehicles?

Electric Vehicles 101

Electric Vehicle Charging 101

Municipal Roles

Overview of Planning & Installation Resources & Incentives

- more details on this in the afternoon session 2:45-3:45

# Why Go Electric?

- Reduce emissions
- Driving experience
- Convenient charging at home
- Savings

**It's time for  
a better drive.**

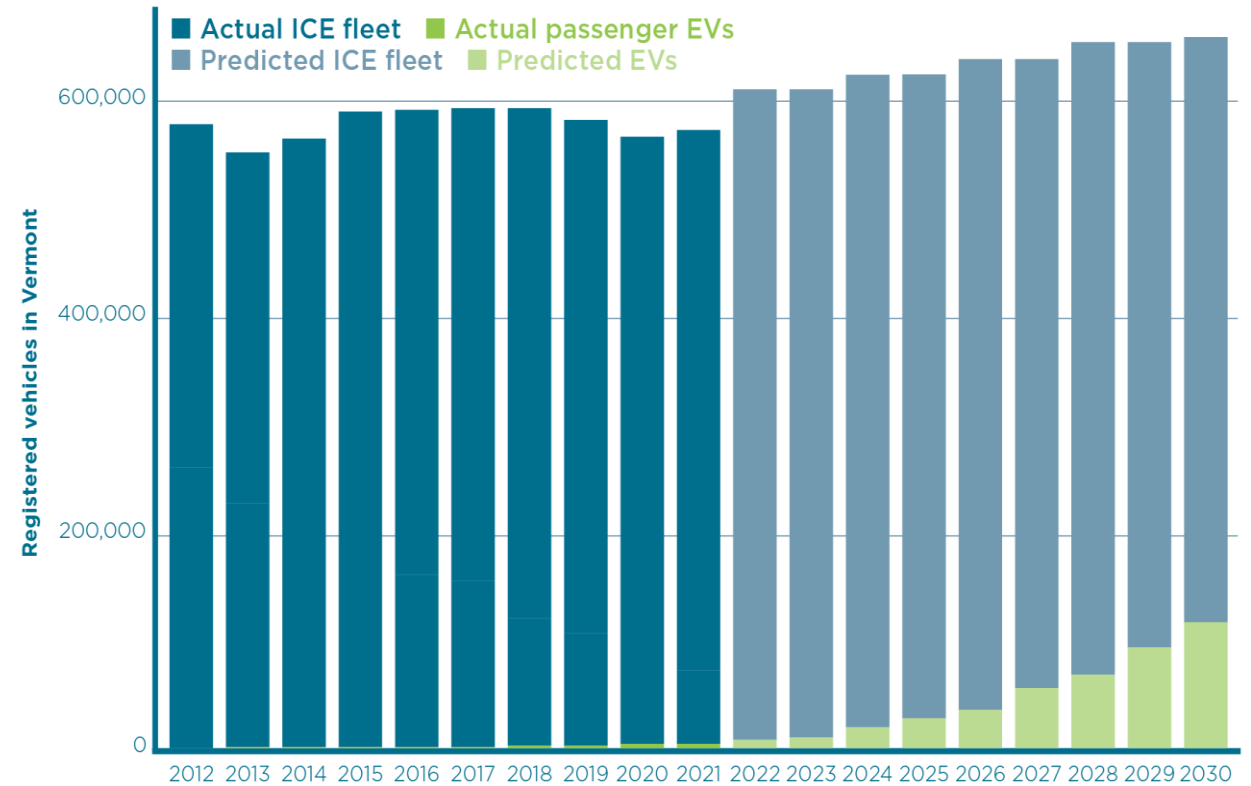


# State Goals - EV

## Global Warming Solutions Act EV Adoption Scenarios

- 27,000 PEVs registered by 2025
- 126,000 PEVs registered by 2030

## EV registrations: Historical trends and Pathways Analysis projections



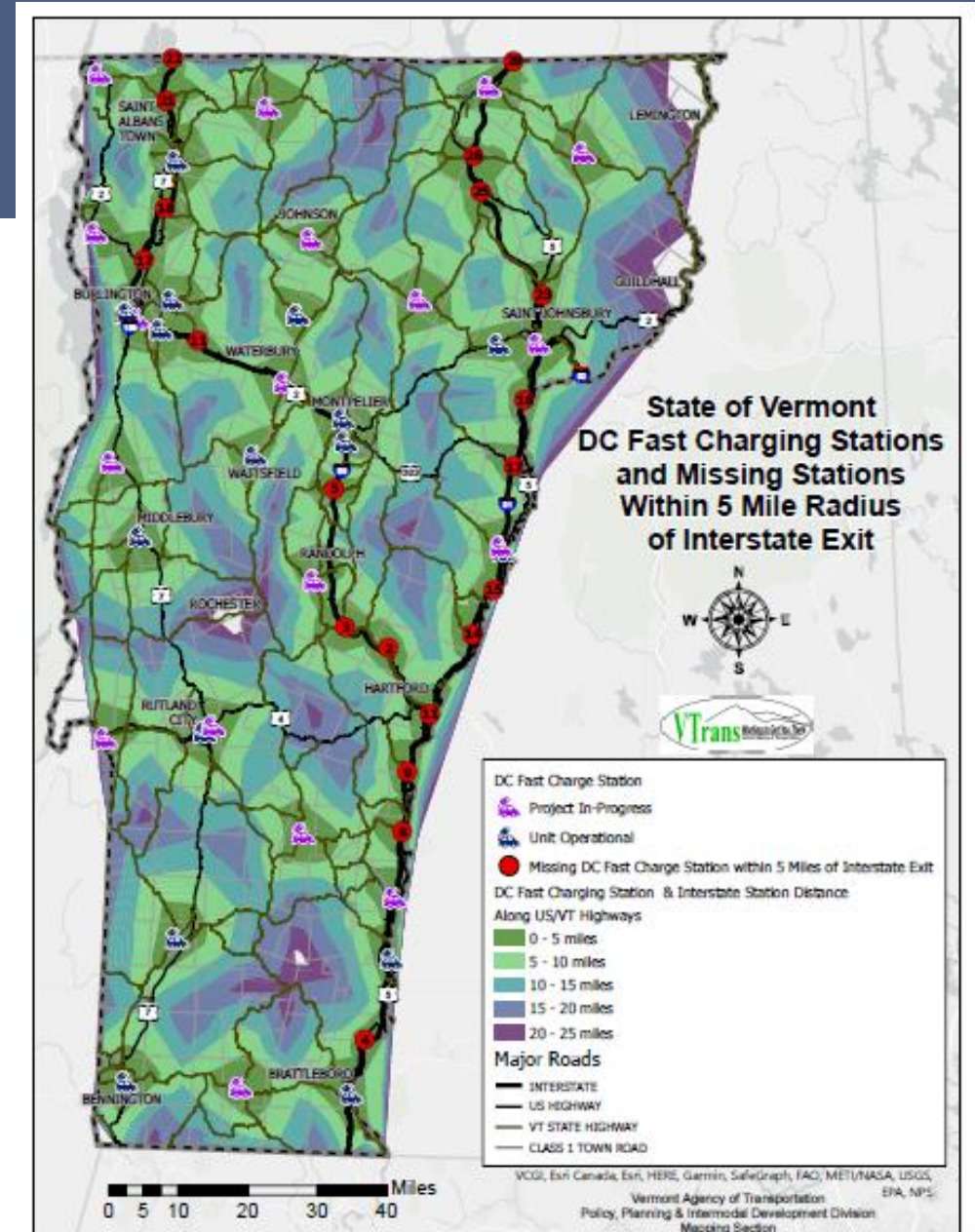
Source: Historic Data: VEIC, VT Agency of Natural Resources, Drive Electric VT; Cadmus/EFG, Vermont Pathways Analysis Report, 2022



# State Goals - EVSE

## DC Fast Charging (DCFC) along State Highway Network

- DCFC within 1 mile of every interstate exit
- No more than 25 miles to the next DCFC



# About Drive Electric Vermont

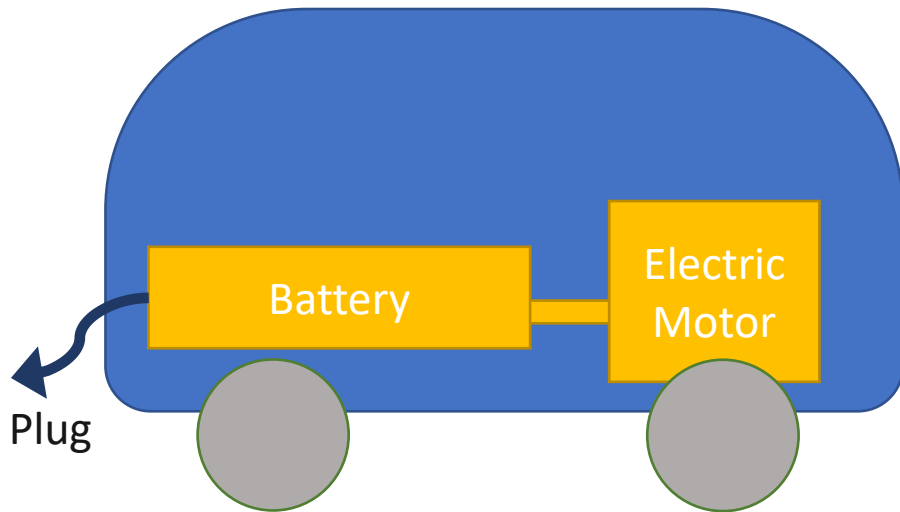
- Drive Electric Vermont is a public-private partnership established in 2012 by VEIC and the State of Vermont
- Working to advance transportation electrification through:
  - Stakeholder coordination
  - Policy engagement
  - Consumer education & outreach
  - Infrastructure development



<https://www.driveelectricvt.com/>

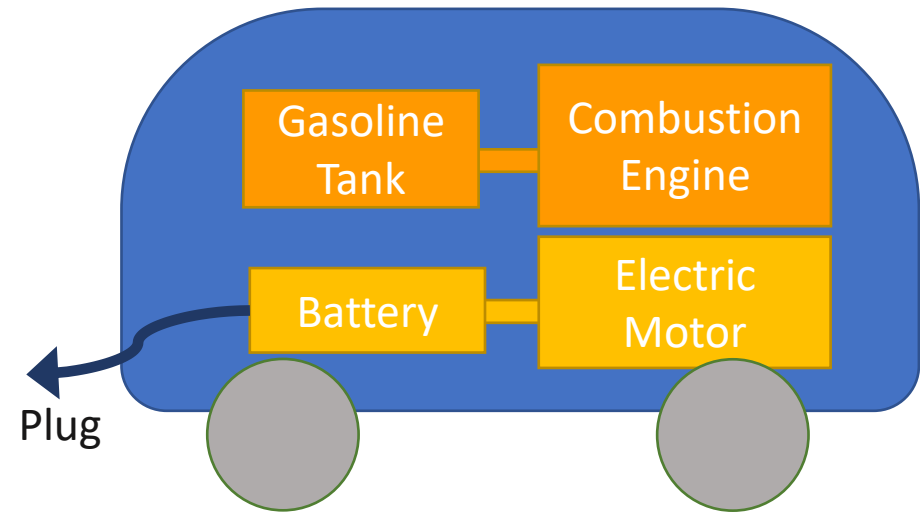
# Types of Plug-in Vehicles

## All-Electric



70 – 300+ Mile Range on Battery

## Plug-in Hybrid



15 – 80 Mile Range on Battery  
+  
300 or More Miles on Gasoline

# Popular EV Models

## All-Electric Vehicles



**Chevrolet Bolt**  
260 Miles  
\$27k+



**Tesla Model 3**  
250-322 Miles  
\$47k+



**Nissan LEAF**  
150-225 Miles  
\$27-32k+

## Plug-in Hybrid Vehicles



**Toyota Prius Prime**  
25 Miles  
\$28k+



**Subaru Crosstrek Hybrid**  
17 Miles  
\$36k+



**Toyota RAV4 Prime**  
42 Miles  
\$40k+



# Recent Arrivals and Coming Soon

**Tesla Model Y**  
318 miles, \$66k



**Ford Mustang Mach-E**  
211-300 miles, \$44k



**Hyundai Ioniq 5**  
220 miles, \$40k



**VW ID.4**  
250 miles, \$41k



**Kia EV6**  
230+ miles, \$41k



**Ford F150 Lightning**  
230 miles, \$40k



# Website EV Model Explorer


## Plug-in Cars Available in Vermont

Vehicle Type:  Electric Range<sup>†</sup>:  All Wheel Drive:  Base MSRP:  Number of Seats:  Vermont Incentive:



Filters for vehicle characteristics


**Audi e-tron**



All Electric (SUV)  
Electric Range: 204 miles

+


**Chevrolet Bolt**



All Electric (Crossover)  
Electric Range: 259 miles  
Vermont Incentive Eligible

+


**Hyundai Kona Electric**



All Electric (Crossover)  
Electric Range: 258 miles  
Vermont Incentive Eligible

+

**Hyundai Kona Electric**




All Electric (Crossover)  
Electric Range: 258 miles  
Vermont Incentive Eligible

**Total Range:** 258 miles  
**Battery Size:** 64  
**Seats:** 5  
**Cargo:** 19.2 ft<sup>3</sup>  
**Base MSRP:** \$36,950  
**Federal Tax Credit Amount:** \$7,500  
**Standard Monthly Lease:** \$329  
**Lease Down Payment:** \$3,899  
[Manufacturer Website](#)

-




**Jaguar I-Pace**



All Electric (SUV)  
Electric Range: 234 miles

+


**Kia Niro EV**



All Electric (Crossover)  
Electric Range: 239 miles  
Vermont Incentive Eligible

+

**Nissan Leaf Plus**



All Electric (Hatchback)  
Electric Range: 226 miles  
Vermont Incentive Eligible

+

[www.DriveElectricVT.com](http://www.DriveElectricVT.com)



# Other Electric Options



Buses



Commercial Vehicles



CarShare



Lawncare equipment



Bicycles



Motorcycles

# EVs in Vermont Conditions

- Cold weather reduces electric range 20-50%



## Range Saving Tips

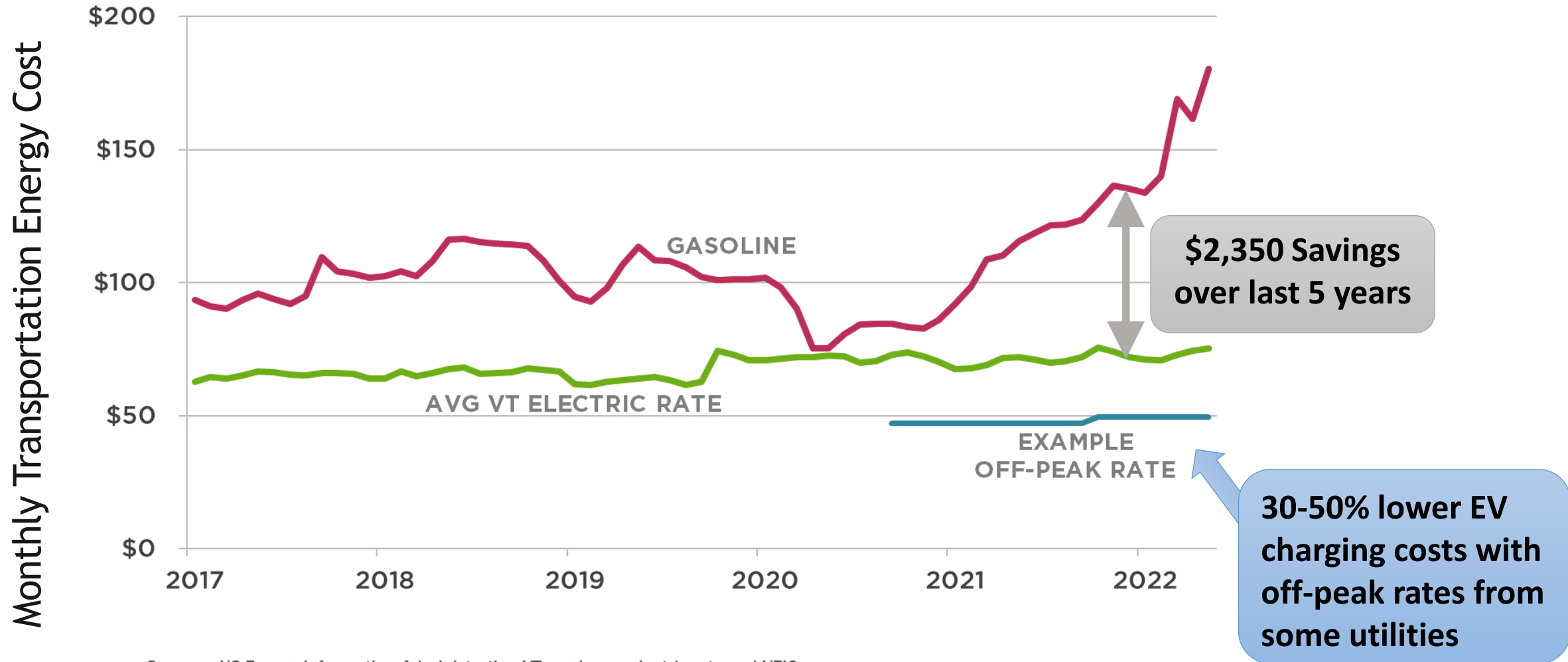
- Cold weather option packages are encouraged (when available)
- Heated seats / steering wheels
- Heat pumps on some EVs
- Preheating
- Drive slower

## Other Considerations

- Slower fast charging
- Battery technology advancements



# Monthly Energy Cost Comparison



Sources: US Energy Information Administration VT avg home electric rate and VEIC  
Assumptions: 25 mpg gasoline vehicle; 3 mile per kWh EV; 1,000 miles per month

# Total Cost of Ownership Savings



## **EVs Offer Big Savings Over Traditional Gas-Powered Cars**

- A CR study shows that total ownership cost savings can more than make up for an electric vehicle's typically higher purchase price
- EV Total Cost of Ownership Savings = Fuel Savings + Maintenance Savings - Depreciation
- “Typical total ownership savings over the life of most EVs ranges from \$6,000 to \$10,000”

**AND** EV purchase incentives available to Vermonters can boost these savings

# Combined Purchase Incentive Example

	<i>New 2022 Nissan LEAF Plus</i> 226 Mile Range	
	Standard Incentive	< \$50k Income Incentive
Starting Price	\$32,400	\$32,400
Federal Tax Credit	-\$7,500	-\$7,500
State EV Incentive	-\$2,500	-\$4,000
State Replace Your Ride		-\$3,000
Utility Incentive (varies)	-\$1,500	-\$2,500
Price after Incentives	\$20,900	\$15,400

# Charging Basics | Charging Equipment

## Level 1 Charging

120V

5 miles range / hr



## Level 2 Charging

240V

10-20 miles / hr



## DC Fast Charging

480V

150-1,000 miles / hr





# EV Charging – Locations and Types

Location	Charge Time	Price	Level	Driver
Long Distance Travel	Travel 20 min	\$\$\$\$	Fast Charging	Parked
Entertainment/ Shopping/ Recreation	Public 0.5 – 3 hours	\$\$\$	L2/DCFC	Parked
Work/Transit Parking/Airport	Workplace 4 – 8 hours	\$\$	L1/L2	Parked
At Home	Residential 8 – 10 hours	\$	L1/L2	Sleeping Parked

# Charging Basics | Smart Charging Overview

## Networked or Smart Charging

- Equipment is connected to a network service provider (wi-fi, cellular or ethernet)
- Data on use of EVSE is collected, and often available via user-friendly online dashboards
- Supports electronic payment
- Many other features (reservations, and pricing groups)

## Non-Networked Charging

- Not connected to network service
- Does not collect data
- Options for charging a fee for use are very limited, don't support a \$/kWh fee
  - Donation Box
  - PayPal/Venmo
  - Parking meters / apps
- Lower cost for equipment

# Charging Basics | Smart Charging Examples



**Plugzio Level 1 Outlet**  
\$600-1,200  
No fees first 2 years;  
up to \$120 thereafter



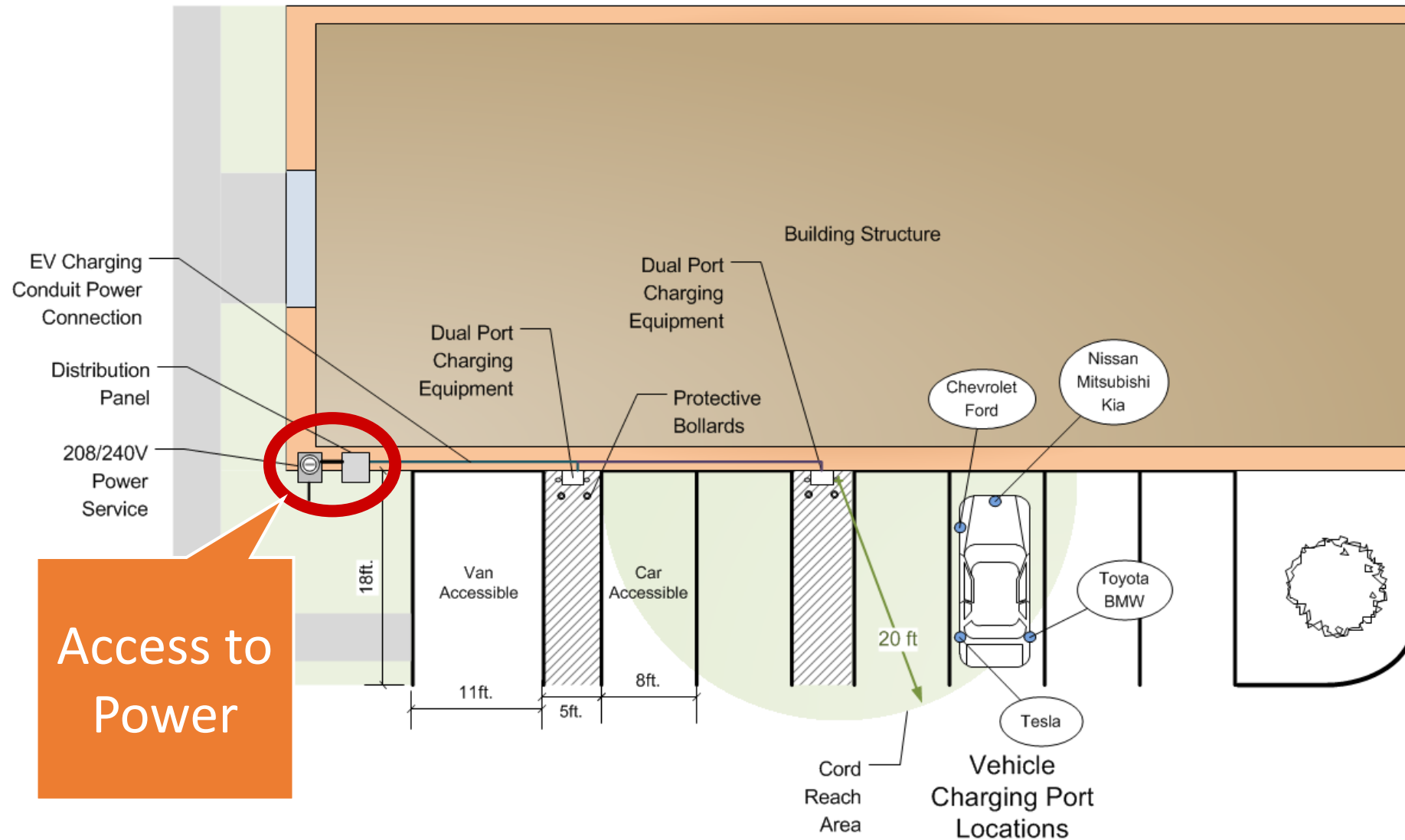
**EV Match Wallbox L2**  
\$650 per unit  
+\$200/yr per port



Cord  
management to  
keep cables off  
the ground

**Flo Core L2**  
\$3,500 per unit  
+\$150/yr per port

# Charging Basics | Siting



## Considerations

- Power
- Futureproofing
- ADA access
- Walkways
- Cell service
- Snow removal



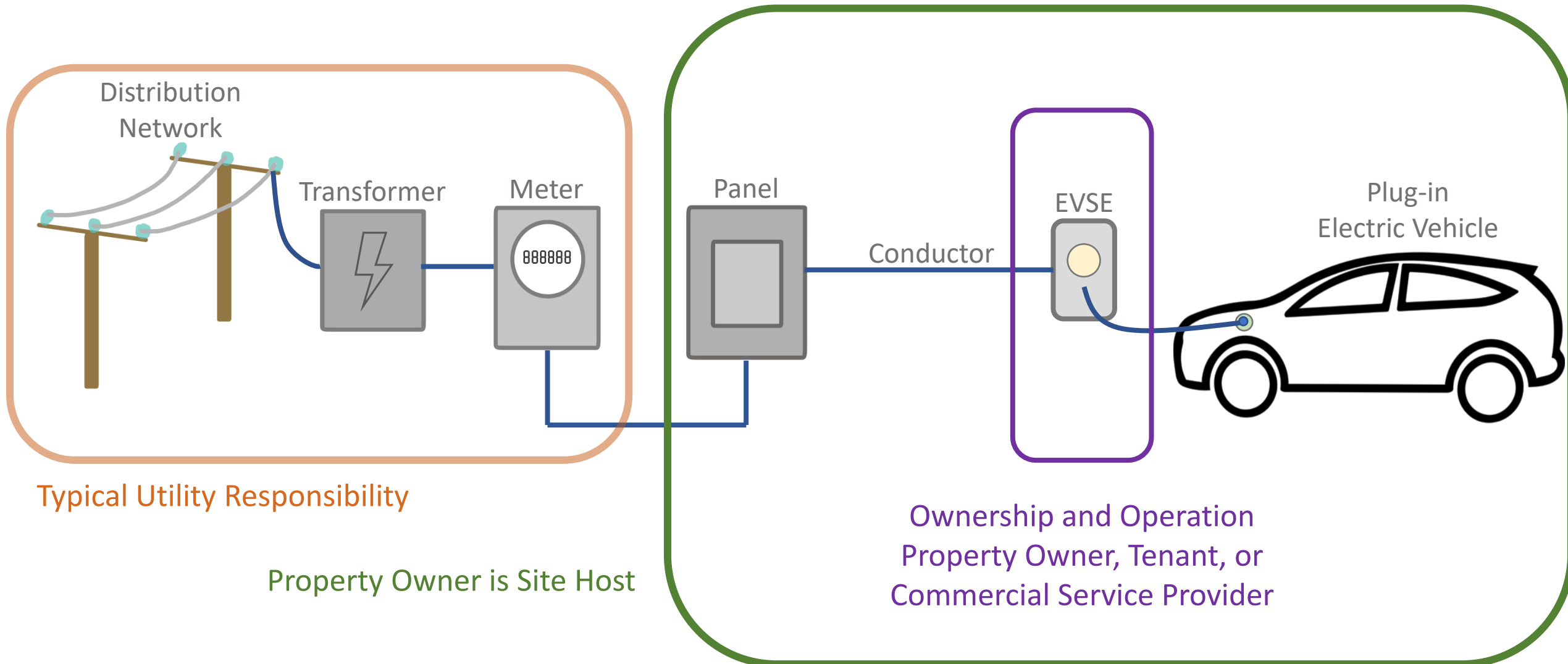
# Charging Basics | Capital Costs per Port

	Level 1	Level 2	DC Fast Charging
<b>Equipment Price</b>	\$30 - 900	\$600 - 9,000	\$15,000 - 150,000+
<b>Installation</b>	\$200 - 450+	\$2,000 - 12,000+	\$10,000 - 100,000+
<b>Total Capital Cost</b>	<b>\$230 - 1,350+</b>	<b>\$2,600 - 21,000+</b>	<b>\$25,000 - 250,000+</b>

# Charging Basics | Operating Costs per Port

	Level 1	Level 2	DC Fast Charging
Energy	\$200 – 800+	\$200 – 2,500	\$500 - 15,000+
Networking (optional)	\$150 - 300	\$200 – 400	\$200 - 500+
Maintenance	\$200 – 400+	\$400 - 800	\$400 – 10,000+
<b>Total Annual Cost</b>	<b>\$550 - 1,500+</b>	<b>\$800 – 3,700+</b>	<b>\$1,100 - 25,500+</b>

# Charging Basics | Utility Role



# Municipal Roles | Lead by Example

## Municipal Fleets

- Consider EV models when replacing fleet vehicles
- ZEV or “EV First” Fleet Policy
- Fleet Improvement Plan

## Municipal Parking

- Make parking spaces in municipal lots available for charging
  - Lease spaces to 3<sup>rd</sup> party service providers
  - Install and own charging stations

## Employee Support

- Provide access to charging infrastructure at work

## Procurement/Purchasing

- Preferred purchasing policy





# Municipal Roles | Enable EV Charging

[ACCD Guidance and model bylaw language](#) (link)

## DEFINE IT

- **Define** common terms related to **EV charging** in your bylaws
- *e.g. Electric vehicle supply equipment, electric vehicles, AC charge levels, DC charge levels*

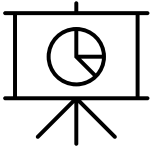
## ALLOW IT

- Allow charging stations as an **accessory use** in **all parking**
- Principal use may be appropriate in some cases, as in fueling or service stations

## REDUCE SOFT COSTS

- **Allow permit exemptions** or ZA review/don't require planning commission or zoning board review
- Waive local permit fees

# Municipal Roles | Planning



## Existing and Future Conditions

What types and how many EVs are registered now? Where is there already charging? Who is it serving?  
Whose charging needs are not met by charging?



## Identify key stakeholders....

Parking owners  
Large employers  
Residents  
Utility  
Energy Committee

## ...and talk with them about

**Use Cases** - match parking dwell times to charging type

**Business Models** - who can own and operate now, and in the future?

**Equity** - where charging is needed to meet the needs of those with the least access

# Resources



- DEV EV Charging Installation Guide
  - <https://www.driveelectricvt.com/charging-installation-guide>
- DEV Business and Fleet Incentives
  - <https://www.driveelectricvt.com/for-businesses>
- DEV Federal EV Tax Credits
  - <https://www.driveelectricvt.com/incentives/federal-incentives>



- Transportation Services and Tools
  - <https://www.encyvermont.com/products-technologies/transportation-efficiency>



- Vermont Clean Cities Coalition Fleet Resources
  - <https://vtccc.w3.uvm.edu/>

# Questions and Discussion

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