

Architects & Analysts - *Emphasize meaning and concepts*

- Information and opinion seekers.
- Good at analysis and processing observations.
- Prefer to make decisions based on facts.
- Can produce off-the-wall solutions that work.
- Translate feelings and experiences into ideas.
- Can be slow to make decisions.
- May be susceptible to entertaining unrealistic ideas.

If a leader has this style, honor their need for information while requesting that they establish a realistic timeline.